

**LIA BOARD MEETING MINUTES**  
**JULY 1, 2010, 11:00 A.M.**  
**LEA'S RESTAURANT**  
**LECOMPTE, LA**

The meeting began at 11:23 A.M. with Wayne Orton welcoming everyone and asking them to stand for the Pledge of Allegiance. Voting members present were: John Kavanaugh, Mike Goree, Wayne Orton, Julie Mouch Broussard and Danny Mobley. Non-voting Board members present were Peter Gallagher and Severn C. Doughty, Sr. Guest present was Marty Gallagher. Four voting members present represent a quorum and five attended.

Wayne asked everyone to review the Minutes of the last Board Meeting and if acceptable, move that they be accepted. Julie Mouch Broussard moved, seconded by Mike Goree, to accept the minutes. Motion carried.

Wayne asked Severn to present the financial report. Revenues from February 1, 2010 to May 31, 2010 were \$13,009.50. Expenses for the same period were \$16,056.26. Expenses over revenues were \$3,046.76 and the checking account balance was \$12,617.50. The Capital One Savings account balance was \$6,000.00 and total assets totaled \$18,617.50. There being no questions, John Kavanaugh moved, seconded by Danny Mobley, to accept the financial report as presented. Motion passed.

Wayne asked Severn to present the membership report. Severn indicated that we currently had 63 paid memberships with 14, 2 year members of the 63 and 1 paid through 2012 of the 63. Severn indicated that LIA was just a little behind last year at this time as we had 71 members in July 2009. John Kavanaugh moved, seconded by Julie Mouch Broussard to accept the membership report. Motion carried.

Severn then reported on the website and indicated that there had not been much traffic on there. From January 1, 2010 to June 20, 2010 there were a total of 8,047 page views – about 1,419 per month and that was not much. There were 804 page views at the forum, 490 page views at events, 267 at membership/board minutes and 246 at certification and training. Severn indicated that he had asked Richard Reising, LIA webmaster, to link how to file a complaint and district office contact information with LDAF and it was on the website now. Next he will ask Richard to link the LDAF Horticulture Commission Minutes on the site as well. Severn encouraged everyone to encourage others to visit the site regularly.

Allen Owings was unable to attend the meeting but sent a report on the Newsletter. Allen indicated that the 2<sup>nd</sup> Quarter Newsletter was printed and mailed. He indicated too that he needed a feature article – highlight of an LIA member; a quarterly financial report; and asked if Ron Sheffield could write an article. Severn stated that he had asked Peter Gallagher and Ansel Rankins if they would write columns and they said they would. Allen further indicated that currently there were 265 licensed Landscape Irrigation Contractors and about 2,200 licensed Landscape Horticulturists (landscape contractors) in the state.

Severn indicated that Andy and Barry Blumberg were unable to attend but sent another \$150.00 check as our service fee for the LIA/Blumberg endorsement on May 28, 2010. After some discussion and Severn stating that LIA members need to call Blumberg and Associates for insurance quotes, it was suggested that we send an email blast to the membership encouraging them to contact Blumberg. Julie volunteered to send the blast if Severn would write the message and send her the LIA Excel membership spreadsheet.

Wayne moved on to Old Business and asked Severn to discuss the Profit and Loss Statement for the April 7,8, 2010 Basics class. Total registrations for the 21 attendees were \$4,200.00 and total meal donations amounted to \$500.00 for a grand total of \$4,700.00 received. Total expenses were \$904.31 and revenues over expenses totaled \$3,795.69.

Wayne then moved on to New Business by asking Severn to explain the 2009 income tax submission. Severn stated that he had met with Susan Webb, CPA and she prepared our 2009 income taxes. Afterwards, Severn signed the forms and mailed them to IRS and kept a copy for our records.

Wayne asked the Board for some discussion on the October 6, 2010 Recertification/Annual Membership Meeting. As discussed later in these minutes, training for the recertification will be comprised of either IA's 'Managing an Irrigation Company' – a 4 hr. class, IA's 'Predicting and Estimating Landscape Water Use' – a 4 hr. class and/or Paige Electric's two, 2 hr. classes – 'Irrigation Wires and Cables & Proper Splicing Methods' and 'Protecting Control Systems from Lightening' both will be presented by Vince Nolletti. Ansel Rankins with LDAF will have to approve the courses.

The Location will be Ralph & Kacoo's Restaurant, 6110 Bluebonnet Blvd., Baton Rouge, LA with registration beginning at 8:00 A.M. The educational program will begin at 8:15 A.M. and conclude at 12:15 P.M. The Annual Meeting luncheon will begin at 12:30 P.M. and last till 1:30 P.M. and the second educational program will begin at 1:45 P.M and last till 5:45 P.M at which time LDAF will recertify everyone in attendance. Wayne asked for potential agenda items and anyone with ideas may send them to Severn and Wayne.

Wayne asked Severn to discuss the options of purchasing IA courses so LIA could present them at our leisure. Severn passed around several handouts, one, 'LIA courses already offered' by LIA and the other, 'LIA courses to be offered'. After everyone reviewed the handouts there was some discussion about cost. Severn stated that for a one day class it would cost \$1,000.00 to purchase it and for a ½ class it would cost \$600.00.

Danny Mobley moved, seconded by John Kavanaugh, to purchase two, ½ day classes and proposed and prioritized three classes from which to choose two. The three were: A) 'Managing an Irrigation Service Company', B) 'Predicting and Estimating Landscape Water Use' and C) 'Field Hydraulics'. Before purchasing the two courses, Ansel Rankins with LDAF would have to be contacted and provided with class outlines to make sure LDAF approved the classes. Motion passed.

Wayne stated that he had contacted Paige Electric and found out that they could send an instructor, Vince Nolletti, to teach two, 2 hour classes on October 6, 2010 at no expense to LIA. Wayne indicated that he would get, class titles and outlines of the courses to Severn so he could send the outlines to Ansel Rankins for approval and begin preparing the registration form for the October 6, 2010 recertification and Annual Meeting.

Wayne asked Severn to discuss the IRS letter stating that LIA was officially a 501(c) 5, tax exempt organization. Wayne read the letter to the Board.

Severn stated that he had received an annual report from Irrigation Association Educational Foundation and said that it was the foundation who sold the IA courses. He passed the report around to the Board for them to read.

Wayne asked Severn to discuss the invitation letter sent to newly licensed irrigation contractors. Severn indicated that Ansel Rankins, Assistant Director of the Horticulture Commission had recently sent him a list of the newly licensed contractors and that Severn had already sent a letter and an LIA membership application form to the six licensees listed.

As an add on to the agenda, Wayne asked about the status of Board Member, Dan Johnson. Severn indicated that he had received an email from Dan stating that he would be unable to attend this Board Meeting. Also, Dan stated that, "As things stand, it doesn't appear that I can offer much to the LIA in regards to being a Board Member under these circumstances (employer frowns upon him attending Board Meetings). Please accept my apologies for any and all inconveniences."

The Board asked when was his last attendance at a board Meeting. Severn stated that Dan had missed the last four Board Meetings and he had not paid his 2010 membership dues. Mike Goree moved, seconded by Julie Mouch Broussard to write Dan a letter thanking him for his past service as an LIA Board Member and that it would be in the best interest of LIA to replace Dan with another Board Member. Motion passed.

Mike Goree then moved, seconded by Julie Mouch Broussard to extend an invitation to Jack Hopper with Raintree Systems in Mandeville, LA to see if he would be interested in serving on the LIA Board. Motion carried. Jack later accepted the offer and he will have to be voted on favorably by the membership at the Annual Meeting, October 6, 2010.

Wayne added another agenda item by stating that LDAF Horticulture Commission approved the notice of intent to amend the rules to provide for the insurance exemption for irrigation contractors who consult only . This will be a 5 month process required by law before LDAF can adopt the final rule. The earliest it will be effective will be November 20, 2010. The notice of intent will be in the 3<sup>rd</sup> Quarter Newsletter and posted on the LIA website.

The last added agenda item was brought up before the Board by John Kavanaugh. He and others in the north central portion of the state would like for LIA to investigate how we (LIA) could offer the 40 hour back flow prevention class at a lower cost. Wayne stated that he would investigate it and report back to the Board.

There being no more business John Kavanaugh moved, seconded by Danny Mobley, to adjourn the meeting. Motion carried and the meeting ended at 2:05 P.M.